

SRINAGAR SMART CITY LIMITED

Para wise reply to Consultants Queries.

1. Firm-1

S.No	Section No. Clause, Sub Clause No. and Page No. of Tender	Tender clause description	Queries	Reply to the Consultant
1	Section- Instruction to Consultant. Clause 2.1 e. Basic Eligibility Criteria. Pg. No. 20	The Consultant (in case of single business entity) /Lead Member (in case of Consortium) should have a minimum average annual turnover of Indian Rs.100 (Hundred) Crore during the last three (3) financial years; and each Consortium partner should have a minimum average annual turnover of Indian Rs. 10 (Ten) Crore during the last three (3) financial years.	For the healthy competition; the minimum average Annual turnover is requested to be 50 Crores instead of 100 crores.	RFP Condition shall prevail.
2	Procedure for Detailed evaluation of technical qualifications (With reference to point no. 20/ Clause 15.4 of Data Sheet). Pg. No. 25	Form 2C: Experience as project management unit / project management consultant/ Support Units/ Technical Support or Coordinator Consultants / Design and /or Supervision consultant in Urban Infrastructure (water supply/sewerage/SWM, Transport, Bus terminal, Multi-modal hub) related project with value of contract (for consultancy service) of at least Rs. 100 lakhs. (1.0 marks per project subject to maximum 10 marks)	Form 2C: Experience as project management unit/ project management consultant/Support Units/ Technical Support or Coordinator Consultants / Design and /or Supervision consultant in Urban Infrastructure (water supply/sewerage/ Power Infrastructure/ Renewable Integration /SWM, Transport, Bus terminal, Multi-modal hub) related	RFP Condition shall prevail.

			project with value of Contract (for consultancy service) of at least Rs. 100 lakhs. (1.0 marks per project subject to maximum 10 marks)	
3	Section 5: Terms of Reference Clause No. 16	The CVs of the core team shall be evaluated for technical score	In this regard we request department may kindly clarify that the detailed CV of key professionals as per FORM TECH-6 is to submit only or detailed CV of all support staff as asked in RFP is to submit during the submission of bid.	Preferably yes, CV,s of Key Persons must be submitted at the time of Technical Submission and rest of the CVs may be submitted at the time of Contract signing.
4	12.1- (EMD)	EMD: Rs. 10 lakhs (Indian Rupees Ten Lakh only) in the PART II-DATA SHEET, Clause no form of Bank Guarantee/Demand Draft/Banker's cheque in favour of the Srinagar Smart City Limited payable at Srinagar.	In this regard we bring to your kind notice that the organizations which are registered with NSIC under Single Point Registration Scheme are eligible to get the benefits specified under Public Procurement Policy of Micro and Small Enterprises Order 2012 as notified by the Gol, MSME, New Delhi vide. Gazette Notification dated 26.03.2012 which is as follows: o Issuance of tender set free of cost o Exemption from	RFP Condition shall prevail.
	PART II-DATA SHEET, Clause no. 13-(Bid Processing Fees)	Bid Processing Fees: Rs. 10000/- (Indian Rupees Ten Thousand only) in the form of Demand Draft/Banker's cheque in favour of the Srinagar Smart City Limited payable at Srinagar.		

			<p>payment of EMD o In tender participation micro and small enterprises quoting price within price band L1 + 15% shall also be allowed to supply/provide services a portion upto 20% of requirement by bringing down their price to L1 price where L1 is non MSEs.</p> <p><i>Considering the above and <u>Kindly grant us exemption from submission EMD and Tender Document Fee.</u></i></p> <p><i>* Guidelines issued by the MSME has been attached for ready reference</i></p>	
--	--	--	--	--

2. Firm-2

1	10. Taxes, Page 12	10.1 The Consultant shall fully familiarize themselves about the applicable to Domestic taxes (such as: value added or sales tax, service tax or income taxes, duties, fees, levies)	Kindly Clarify, whether only GST is Applicable	Any Tax as is applicable on the date of evaluation other than GST will be paid by the Consultant and shall be included while preparing the BIDS.
2	Point No. 4 Clause No. 14.4 of Data	Last date & time and address for submission of proposal/	Kindly Extend the date at least for 21 days	Please refer amended copy of RFP

	Sheet Page No. 22	bid: Date 29/11/2017 Time 04:00 P.M	after Pre-bid clarifications	
3	DATA SHEET Clause No. 23 (Page No. 23)	Method of Selection Quality (60%) cum Cost (40%) Based Selection QCBS - 60:40	For quality selection, we request you to amend the QCBS clause by Method of Selection Quality (90%) cum Cost (10%) Based Selection QCBS - 90:10	Please refer amended copy of RFP
4	DATA SHEET Clause No. 2.6 (Page No. 20)	The Employer will provide the following inputs and facilities: Office Space only	We understand the employer will Provide the office space with basic facilities like- AC, light and fan. Kindly Confirmed	Office Space including Electricity and Water Charges. Refer FINANCIAL -5 for details
5	Section 5; Terms of Reference; Sr. no 16; Page 70; CVs for the proposed staff	CVs for the proposed staff: (Task1,2&3)	We request you to amend the clause that only those CV's which are going to be evaluate shall be submitted during the submission of Bid. Rest CV's shall be submitted at the time of Agreement for the successful bidder.	Preferably yes, CV,s of Key Persons must be submitted at the time of Technical Submission and rest of the CVs may be submitted at the time of Contract signing.
6	Page 108 Reference 11	The Performance Security shall be valid until a date 28 day from the date of issue of the Certificate of Completion in the case of a bank guarantee.	We request you to please return the Performance Security on completion of validity period"	Please refer amended copy of RFP

3. Firm-3

<u>1</u>		Key professional staff: Qualifications and Competency for the assignment/job. Sr. No. 6 PPP Expert [RFP: Procedure for detailed evaluation of technical qualifications (with ref to point no20/clause 15.4 of Data Sheet), Point iii), Pg-25-26] Transaction advisor for PPP Projects [RFP: SEC: 5 TOR, 5. Team composition & Qualification Requirements, point 16, Task-2 lump sum contract, Sr No. 19. Pg-79]	Please confirm the name of the position that should be considered.	CVS shall be evaluated as per Revised RFP
<u>2</u>		Form 2C to Form 2F: [RFP: Procedure for detailed evaluation of technical qualifications (with ref to point no20/clause 15.4 of Data Sheet), Point i), Pg-25]	Please suggest whether the experience of the consultant to be provided will be completed, ongoing or both.	Only completed job will be considered
<u>3</u>		(d) The sole bidder/Lead Bidder/Consortium member should not have been blacklisted / debarred or had terminated contract on the basis of lack of performance/ etc. except for reasons of convenience of client by any Government / Government Board / Govt Corporation / Govt Company / Govt Statutory Body / PSU company / Government of any sovereign countries and Funding Agencies as on date of Bid Submission [RFP: Section 2 - Part II Instructions To Consultant - Data Sheet 2.1 Basic eligibility criteria point (d), Pg-20]	In order to ensure a wider range of participation we request you to kindly amend the clause as below: (d) The sole bidder/ Lead Bidder/ Consortium member should not have been blacklisted / debarred by any Government / Government Board / Govt Corporation / Govt Company/ Govt Statutory Body / PSU company/ Government of any sovereign countries and Funding Agencies as on	RFP Condition shall prevail.

			date of bid submission. Please note the referred clause has been amended by various Smart City SPV's (e.g. Dharamshala, Faridabad and Port Blair, Amritsar, Jalandhar, Raipur, Ludhiana, Patna, etc.)	
<u>4</u>		Method of Selection: Quality (60%) cum Cost (40%) Based Selection QCBS - 60:40 The technical quality of the proposal will be given weight of 60%, the method of evaluation of technical qualification will follow the procedure given in para 15 of the main RFP document above. The price bids of only those consultants who qualify technically (Minimum Qualifying Marks: 70%) will be opened. The proposal with the lowest cost may be given a financial score of 100 and the other proposal given financial score that is equal to this lowest cost as a percentage of the bid cost. The financial proposal shall be allocated weight of 40%. RFP: Part II. Instruction to Consultants - Data Sheet clause 15.7 Pg- 23]	Cities like Pune, Bhubaneswar, Vizag and Tirupathi have adopted 90:10 since this is a highly technical work and requires more technical weightage for expediting the work	Please refer Revised copy of RFP
<u>5</u>		Last date & time for submission of proposal/bid: Date: 29-11-2017. Time: 4:00 PM [RFP: Section 2. Instruction to Consultants - Data Sheet clause 14.4, Pg- 20]	To prepare and submit a competitive proposal it is requested to extend the submission date for at least three weeks more.	Please refer Revised copy of RFP
<u>6</u>		f) The lead bidder should have Experience in at least 5 (Five)	Please confirm whether experience of ongoing	Only completed job will be considered

		<p>assignments as Project Management Consultants/ Support Units/ Technical Support or Coordinator Consultants /Project Planning and Design/ Preparation of Detailed Project Reports for Urban Infrastructure assignments at government levels (Central/ State/ Municipal).</p> <p>[RFP: Section 2 - Part II Instructions To Consultant - Data Sheet 2.1 Basic eligibility criteria point (f), Pg-20]</p>	<p>and completed projects in India/ and International both will be considered.</p>	
<u>7</u>		<p>Contract/Procurement Specialist: Degree in engineering/ Construction Management with 10 years of experience in Contract mgmt.</p> <p>[RFP: SEC: 5 TOR, 5. Team composition & Qualification Requirements, point 16, Task-1 & 3 Time Based contract, Sr No. 7. Pg-72]</p>	<p>We request you to consider both the expertise of contract management and procurement</p>	<p>RFP Condition shall prevail.</p>
<u>8</u>		<p>(a) Payments shall be made according to the following schedule: I. The payment shall be made as follows: - LUMP SUM BASED FOR TASK 2 (Activity 2 -5) For Activity 2 to Activity 5 payment shall be made on pro rata basis of the modules for each module payment shall be $(M2) = M1 \times N / N = \text{Actual Module cost} / \text{Total cost} \times$ of Area Based Development Projects.</p> <p>[RFP: SEC: 5 TOR, 9 Payment Schedule Pg-85]</p>	<p>Based on several earlier experience in Smart city Projects, * SAR / FR / PDR or DPR cannot be prepared based on Modules defined in Annexure. It depends on projects and projectivization. * Several projects are done based on feasibility, does not require the PDR / DPR for RFP preparation. * The project at this not limited to these projects alone. Additional projects also come into picture then additional payment</p>	<p>RFP Condition shall prevail.</p>

			<p>also becomes a different calculation. * Since the time is short and lot of expectations from the public on development, process of tendering is simplified by directly working on the IBM and then preparation of RFP's. * The projectivization and also the cash flow management forces to distribute all the projects over project duration of 36 months. Not all PDR/DPR or FR will be prepared in the first 12 months.</p> <p>Considering several other condition (in addition to the above), The payment schedules becomes too difficult to implement. Hence we request you to consider the payment based on man-month / time based as it was in other RFPs like Visakhapatnam, Tirupati, etc.</p>	
<u>9</u>		<p>Monthly payment shall be made on Time Based Input of the Experts as per the per day professional fee quoted by the Consultant and accepted by the SPV of the Smart City. The Monthly payment shall be made on the basis of</p>	<p>Number of working days have not been mentioned in the RFP please suggest if we can consider it as 22 working days in a month</p>	<p>RFP Condition shall prevail.</p>

		actual deployment of man days and Approved Time Sheet(s) by the SPV. [RFP: SEC: 5 TOR, 9 Payment Schedule Pg-86]		
<u>10</u>		Consultant must submit the original and 1 (One) copy of the Technical Proposal, and the original of the Financial Proposal. RFP: Part II. Instruction to Consultants - Data Sheet clause 14.3 Pg- 23]	Since no comment has been provided against this clause, please confirm if the consultant is required to submit a hard copy of the technical proposal along with the original. Nothing is mentioned regarding online submission. Please confirm	RFP Condition shall prevail.

4. Firm-4

<u>1</u>	Clause 15.7, Part-II, Data Sheet, Page 23	Method of Selection The method of selection is based on QCBS 60:40.	In this regard, it is imperative that for ensuring high quality and accurate outputs, the selection criteria may be adopted as QCBS 80:20, rather than 60:40. It is further pertinent to mention that many similar bigger projects, such as, Jalandhar Smart City, Kota Smart City, Amritsar Smart City, etc. have the selection method of 80:20. The Client is thus requested to kindly amend the	Please refer Revised copy of RFP
-----------------	---	---	--	----------------------------------

			selection method to QCBS 80:20 from 60:40.	
<u>2</u>	Part II, Data Sheet, Page 1920	2.1 Basic Eligibility Criteria f) The lead bidder should have experience in at least 5 assignments in PMC, Support Units/Technical Support or Coordinator Consultants/Project Planning and Design / Preparation of Detailed Project Reports for Urban Infrastructure assignments at government levels (Central/State/Municipal	The consultant understand that infrastructure projects shall include Water Supply/Sewerage/Storm Water Drainage/SWM/Bus Terminal/Multi Modal Hub including Metro Rail and Railway Station. Kindly confirm. We request that the project experience of private Clients should also be considered as part of the relevant project experience. Kindly consider and confirm.	RFP Condition shall prevail.
<u>3</u>	Instructions to Consultant, Part - II. Data Sheet, 2.1 Basic Eligibility criteria, Page 19	Sole Bidder / Lead Bidder /Consortium Member	The Client is requested to kindly intimate the number of Partners allowed in the Consortium.	Maximum Partners = (Principal Consultant+ JVPartner1 +JVPartner2)
<u>4</u>	Instructions to Consultants, Part II, Data Sheet, Procedure for detailed evaluation of technical qualifications, Page 25	i) Specific Experience of the Consultant Firm Relevant to the Assignment / Job Form 2C: Experience as Project Management Unit / Project Management Consultant/ Support Units/ Technical Support or Coordinator Consultants / Design and /or Supervision Consultant in Urban Infrastructure (Water Supply/Sewerage/SWM, Bus Terminal, Multi-modal hub) related project with value of contract (for consultancy	The Consultant understands that Urban Infrastructure related projects cover Experience of Water Supply / Sewerage / SWM, Bus Terminal, Multi-modal Hub, as well as, Storm Water Drainage, Urban Road and Transportation, Metro, Railway Station and Airports. Please	Please refer Revised copy of RFP

		service) of at least Rs. 100 lakh.	clarify. The Consultant also requests to relax the value of contract for consultancy services from INR 100 lakh to INR 50 lakh	
<u>5</u>	Clause 5 under Task 1: Core Team for Project Management, Page 73	Landscape Architect Master's Degree in Landscape Architecture with Degree in Architecture	Various Experts are available with Degree in Architecture and rich and extensive experience in preparation of technical requirement plans streetscape/landscape but, might not possess Master's Degree in Landscape Architecture. Hence, the Client is requested to amend the requirement as Degree in Architecture. Master's Degree in Landscape Architecture will be preferred	RFP Condition shall prevail.
<u>6</u>	Clause 5 under Support Staff [for Project Implementation & Supervision, Page 74	Riverfront Development Architect Master's Degree in Landscape Architecture with Degree in Architecture.	Various Experts are available with Degree in Architecture and rich and extensive experience in preparation of Technical Requirement Plans/Landscape but, might not possess Master's Degree in Landscape Architecture. Hence, the Client is requested to amend the requirement as Degree in Architecture. Master's	RFP Condition shall prevail.

			Degree in Landscape Architecture will be preferred. This may please be considered and confirmed	
<u>7</u>	Clause 5 under Support Staff [for Project Implementation & Supervision, Page 74	Urban Planner Post-Graduation in Urban Planning	As various Experts are available with Master's Degree in Regional Planning / City Planning / Town Planning or equivalent, hence, the Consultants request the Client to also consider Master's Degree in Regional Planning / City Planning / Town Planning or equivalent with the existing requirement. This may please be confirmed	RFP Condition shall prevail.
<u>8</u>	Clause 5 under Support Staff [for Project Implementation & Supervision, Page 75	Environment Management Expert Graduate in Environmental and Water Management.	The Consultant would like to submit that the number of Experts are available with Bachelors in any field and Master's Degree in Environmental Planning / Engineering / Environmental Science or equivalent and they are capable of carrying out similar assignments, therefore, the Consultant request the Client to amend the Qualification requirement as: "Bachelors in any field and Postgraduate	RFP Condition shall prevail.

			qualification in Environmental Planning/ Engineering / Environmental Science or equivalent". This may please be considered and confirmed. 9	
<u>9</u>	Clause 5 under Project Design and Development Team, Page 77	Riverfront Development Architect / Landscape Architect Master's Degree in Landscape Architecture with Degree in Architecture	Various Experts are available with Degree in Architecture and rich and extensive experience of preparation of Technical Requirement Plans / Riverfront Development/Lake Development but, might not possess Master's Degree in Landscape Architecture. Hence, the Client is requested to amend the requirement as Degree in Architecture. Master's Degree in Landscape Architecture will be preferred. This may please be accepted and confirmed.	RFP Condition shall prevail.
<u>10</u>	Clause 5 under Project Design and Development Team, Page 77	Water Supply Expert Degree in Civil Engineering with Post Graduation in PHE / Environment Engineering	Various Senior Civil Engineers are available with rich experience in Water Supply Projects but, may not hold a Post Graduate Degree in the desired Field. Hence, the Consultants requests the	RFP Condition shall prevail.

			Client to amend the qualification criteria as: Degree in Civil Engineering, Post Graduation in PHE / Environment Engineering shall be preferred. This may please be accepted and confirmed.	
<u>11</u>	Clause 5 under Project Design and Development Team, Page 77	Sr. Business Analyst (BPR) Specialist Degree in BE / B-Tech. with MBA	The Consultant would like to submit that a Business Analyst with an MBA Degree might have extensive experience in Business Analysis but, might not necessarily be a B.E / B. Tech Hence, the Client is requested to accept Graduation Degree in any relevant field alongwith an MBA Degree for the same. This may kindly be accepted	RFP Condition shall prevail.
<u>12</u>	Clause 5 under Project Design and Development Team, Page 78	Urban Designer Masters in Urban Design / Architecture or equivalent	As various Experts are available with Master's Degree in Regional Planning / City Planning / Town Planning or equivalent, hence the Consultants request the Client to also consider Master's Degree in Regional Planning / City Planning / Town Planning or equivalent with the existing requirement.	RFP Condition shall prevail.

			This may please be confirmed.	
<u>13</u>	Clause 5 under Project Design and Development Team, Page 78	Transportation Planner/ Engineer Masters Degree in Transportation Planning/ Transportation Engineering/ Highway Engineering/ Highway Plannin	Various Experts are available with Degree in Civil Engineering and rich and extensive experience in Urban Transport Planning Experience in city Mobility Plan preparation, but, might not possess Master's Degree in Transportation Planning / Transportation Engineering / Highway Engineering/ Highway Planning. Hence, the Client is requested to amend the requirement as Degree in Civil Engineering. Master's Degree in Transportation Planning / Transportation Engineering/ Highway Engineering/ Highway Planning will be preferred. This may please be accepted and confirmed.	RFP Condition shall prevail.
<u>14</u>	Clause 5 under Project Design and Development Team, Page 78	Urban Designer Masters in Urban Design / Architecture or equivalent.	Project Design and Development Team, Page 78 Urban Designer Masters in Urban Design / Architecture or equivalent. Various Experts are available with Degree in	RFP Condition shall prevail.

			<p>Architecture / Planning and rich and extensive experience of Urban Designing but, might not possess Masters in Urban Design/Architecture or equivalent. Hence, the Client is requested to amend the requirement as Degree in Architecture / Planning. Masters in Urban Design / Architecture or equivalent will be preferred. This may please be considered and confirmed</p>	
<u>15</u>	<p>Clause 5 under Project Design and Development Team, Page 78</p>	<p>Affordable Housing Expert Masters in Urban Planning / Housing</p>	<p>Various Experts are available with Master's Degree in Town Planning / City Planning/ Regional Planning and rich and extensive experience in affordable housing, low cost housing and cost effective construction technology, slum improvement plan preparation Hence, the Client is requested to amend the requirement as Master's Degree in Urban Planning / Town Planning / City Planning/ Regional Planning. This may please be considered and</p>	<p>RFP Condition shall prevail.</p>

			confirmed	
<u>16</u>	Clause 5 under Project Design and Development Team, Page 78	Communication Specialist Masters in Mass Communication	Various Mass Communication Experts are available with Diploma / Courses in Mass Communication and have extensive exposure to multimedia and activities pertaining to Social Media. Hence, the Client is requested to amend the requirement as Graduation in any relevant field with Diploma / Professional Courses in Mass Communication. This may please be considered and confirmed	RFP Condition shall prevail.
<u>17</u>	Clause 5 under Project Design and Development Team, Page 79	Structural Engineer Masters in Structural Engineering.	Various Experts are available with Degree in Civil Engineering and rich and extensive experience of Structural Design of Infrastructure Projects but, might not possess Masters in Structural Engineering. Hence, the Client is requested to amend the requirement as Degree in Civil Engineering. Masters in RFP Condition shall prevail. Structural Engineering will be preferred. This may	RFP Condition shall prevail.

			please be considered and confirmed.	
<u>18</u>	Clause 5 under Project Design and Development Team, Page 79	Information Security Systems Expert MCA/ B. Tech / M. Tech in IT or equivalent with certification in CISSP/ CCSP/CICA	The Consultants would like to clarify that various Experts are available with BCA Degree and having relevant experience. Hence, we request the Client to accept BCA, also, in addition to existing requirement	RFP Condition shall prevail.
<u>19</u>	Clause 5 under Project Design and Development Team, Page 80	Networking & IT Infrastructure Specialist MCA / B. Tech / M. Tech in IT with certification in CCNA	The Consultants would like to clarify that various Experts are available with BCA Degree and having relevant experience. Hence, we request the Client to accept BCA also, in addition, to existing requirement.	RFP Condition shall prevail.
<u>20</u>	Clause 6 of ToR, Page 81	Reporting Requirements and Time Schedule and Deliverables	The Client may kindly indicate the no. of copies of each Report to be submitted by the Consultant to the Client	As per Requirement of the client
<u>21</u>	Form FIN-5 of Financial Format, Page 52	Provisional Sums for: i) Office Equipment ii) Survey, Test, Investigation and Reports, etc. iii) Workshop and Seminar iv) Intercity Travel	Kindly provide the amount of Provisional Sum, so that all Consultants shall be at same platform in assessment of noncompetitive components.	RFP Condition shall prevail.
<u>22</u>	Form FIN-5 of Financial Format, Page 52	Contingency: 20,000,0	Consultants understand that the amount given in Contingency is	It is has been kept for unforeseen expenditure during Execution

			INR 20, 00,000 (Indian Rupees Twenty Lakh). Kindly confirm.	
<u>23</u>	Clause 4.4 of GCC, Page 10	Removal and / or Replacement of Personnel It is stated that, if, for any reason beyond the reasonable control of the Consultant, such as, retirement, death, medical incapacity, among others, it becomes necessary to replace any of the Personnel, the Consultant shall forthwith provide as a replacement a person of equivalent or better qualifications.	If the Personnel resign from the present job, it is beyond the control of the Consultant. Hence, the Client may also agree for the replacement of Key Personnel on the resignation of the Personnel (same as mentioned in the Clause No. 16.4 of Instructions to Consultants at Page 17 of the RFP	In exceptional case same shall be done with the approval of the Employer only. Employer may impose a penalty in such case.
<u>24</u>	Clause 9.3(b) of GCC, Page 107	Liquidated Damages In Clause 9.3(b) of GCC, there is reference of Clause 6.3(f) pertaining to schedule of deliverables	It is observed that the Clause GCC No. 6.3(f), do not relate to the Deliverables. This may be modified as Clause 6.3(e)	RFP Condition shall prevail
<u>25</u>	Escalation Clause	Escalation Clause There is no escalation clause given in the RFP.	The Client is requested to kindly consider to include an Escalation Clause for Time Based Contract (Activity 1 and 6), which is normally kept in all Time Based projects funded by renowned agencies like World Bank, ADB, etc	No Escalation will be given during Execution of the Contract.
<u>26</u>	Clause 9.2 of GCC, Page 107	Liquidated Damages As per Clause 9.2, the amount of liquidated damages under this Contract shall not exceed 10 (Ten) % of the total value of the contract	In this regard, it is suggested that the maximum limit of 10% of Contract Value towards Liquidated Damages is	RFP Condition shall prevail

			very high and the Client may kindly consider to reduce this figure to 5%, which is normally kept in all projects funded by renowned agencies like, World Bank, ADB, etc.	
<u>27</u>	Bank Guarantee Formats towards Advance Payment and Performance Security	Bank Guarantee The Consultants required submitting Bank Guarantees towards Advance Payment and Performance Security.	In this regard, there is no BG format given in the RFP towards Advance Payment and Performance Security. Hence, the Client is requested to kindly provide formats for both the Bank Guarantees.	As per Standard Format with the approval of Employer.
<u>28</u>	Additional Point	Extension of Time	Considering the scope of work and the preparation involved in submitting the proposal, it is requested that the date of submission of the proposal may please be extended further by at least 3 week from the date of issue of clarifications so that a comprehensive proposal can be prepared, addressing all the issues of the RFP Document / TOR.	Please refer Revised copy of RFP

5. Firm-5

<u>1</u>	Page No 20, part ii of data Sheet, clause No 2.1	(e) Basic eligibility criteria "The consultant (in case of single business entity)/lead Member (in case of Consortium) should have a minimum average annual turnover of Indian Rs.100 (Hundred} Crores during the last three (3} financial years; and each Consortium partner should have a minimum average annual turnover of Indian Rs 10 (ten) Crores during the last three 3 financial years	We request you to kindly consider The Consultant (in case of single business entity)/ lead Member (in case of Consortium) should have a minimum average annual turnover of Indian Rs. 75 (Fifty) Crores during the last three 3 financial years; and each Consortium partner should have a minimum average annual turnover of Indian Rs 50 (Fifty) Crores during the last three 3 financial years.	Please refer Revised copy of RFP
<u>2</u>	Point No. 4 Clause no 14.4 data Sheet Page No. 20	last date & time and address for submission of proposal/ bid: Date 29/11/2017 Time 04:00 PM.	We request an extension by 3 weeks after the issuance of Pre-Bid clarification	Please refer Revised copy of RFP
<u>3</u>	Data Sheet Clause No.21 Page 23	Method of Selection Quality (60%) cum Cost (40%) Based Selection QCBS - 60:40	For a specialized job like smart city quality should be the main criteria for selection. Hence may we request an amendment as QCBS 80:20 instead of 60:40 Apart from this we request you to kindly award Extra marks for higher qualifications.	Please refer Revised copy of RFP
<u>4</u>	Data Sheet Clause No.2.6 Page 20	The Employer will provide the following inputs and facilities: Office Space only	We understand that the employer will provide the office space with basic facilities like all electrical equipments such as A.C., Fan, Lights etc. along	Office space including Electricity and Water Charges. Ref Fin-5 of RFP

			with furniture and computers. Kindly Confirm.	
<u>5</u>	For Time Based Contract (Task 1 & 3) Page No. 71	As per RFP Qualification of MIS, E Governance & IT Specialist • Bachelor of Engineering (Computer Science) + PMP or ITIL Certified.	For this position, it is very difficult to get PMP/ITIL certified specialists. Also, there are good MIS/IT professionals in the industry with BE in ECE etc or MCA who exactly fit the bill here in terms of scope of work and expertise. Hence, may we request the authority to amend the qualification as, • Bachelor of Engineering (Computer Science or Equivalent)/MCA.	Please refer Revised copy of RFP
<u>6</u>	Section 5: Terms of Reference Point No.8 in Scope of Services (Page No.-59)	PMC shall operate full-fledged with all its Key Experts and Non- Key Experts from their Project Office in Sri nagar.	For Lump sum part, our experts will need software and other supporting staff from Head office for design/review which might not be possible to be availed at the site. Hence may we request a relaxation here by deploying the team as and when required.	<u>With the approval of Employer</u>
<u>7</u>	B. Task 2: Project Design and Development: a. Area Based Development: (Page No.-60) And IV. Activity 4: Preliminary/Detailed Project Report (PDR/DPR)	v. Carry out necessary surveys, investigations, situational analysis, cost benefit analysis, prepare preliminary project cost estimates. ii. For preparing DPR, the consultant will carry out all the required	At this stage, it is very tough to estimate the cost of the survey as the modules might be re-aligned/revised in consultation with the	Please Refer Fin-5 of RFP

	a. Area Based Development (Page No.-61-62)	engineering surveys and investigations ³ such as total station/LiDAR survey, geotechnical investigation, soil survey, construction material survey, ground water investigation i.e. hydro geological investigations, rainfall data collection, identification of underground utilities and their mapping, water sampling and analysis etc. including sufficient off- site information to allow relationship with possibly useable off-site infrastructure to be established.	concerned stakeholders. Every bidder might have his/her own calculation for the same which might be far from actuals. Hence, may we request you to keep a fixed amount for this head for a fair platform of evaluation.	
<u>8</u>	Section 5; Terms of Reference; Sr. no 16; Page 70-80; CVs for the proposed staf	CVs for the proposed staff: (Task1, 2 & 3}	Total nos. of CV's are asked along with the bid submission, out of which only 8 CVs will be evaluated. For simplicity of submission we request you to allow CV submission should not be mandatory for non-key professionals, These CV's could be submitted at the time of Contract Agreement for the successful bidder in concurrence with the client.	Preferably yes, CV,s of Key Persons must be submitted at the time of Technical Submission and rest of the CVs may be submitted at the time of Contract signing.
<u>9</u>	Page 108 Reference 11	The Performance Security shall be valid until a date 28 day from the date of issue of the Certificate of Completion in the case of a bank guarantee.	We request you to add - "the Performance Security shall be returned on completion of validity period"	RFP Condition shall prevail
<u>10</u>	Page -53 & 54-Fin 4A&4B	Fin4A &4B (iv) Local Transport	In order to get fair competitive rate kindly	RFP Condition shall prevail

			define the number of vehicles required during the occurrence of the project or the number of months of the vehicle.	
<u>11</u>	Page -75	support staff	kindly consider at least 01 office assistant, accountant, office boys, Guard etc. in order to run the office effectively	Please refer Revised copy of RFP

6. Firm-6

<u>1</u>	Refer Page 23 of RFP: Clause No. 21 , Ref of 15.7 of Data Sheet	Method of Selection: Quality (60%) cum Cost (40%) Based Selection QCBS- 60:40	We feel that to select a best competent company (or JV) for this work, the method of Selection should be Quality (80%) Cum Cost (40%). QCBS - 80:40. Requested QCBS (i.e. 80:20) method has been adopted by all ongoing and upcoming Smart Cities Projects.	Please refer Revised copy of RFP
<u>2</u>	Refer Page 25 of RFP: Clause No. i, a) of Detailed Evaluation of technical Qualifications	Form 2C: Experience as project management unit I project management consultant/ Support Units/ Technical Support or Coordinator Consultants I Design and /or Supervision consultant in Urban Infrastructure (water supply/sewerage/SWM, Transport, Bus terminal, Multi-modal hub)	It is requested to add road/highway projects in this category. Form 2C: Experience as project management unit I project management consultant! Support Units/ Technical Support or Coordinator	RFP Condition shall prevail

		related project with value of contract (for consultancy service) of at least Rs. 100 lakhs	Consultants I Design and /or Supervision consultant in Urban Infrastructure (water supply/sewerage/SWM, Transport (Highways/Roads), Bus terminal, Multi-modal hub, related project with value of contract (for consultancy service) of at least Rs. 100 lakhs.	
<u>3</u>	Refer Page 25: Form 2E:	Experience of PPP transaction advisory projects in sectors such as Urban Infrastructure/ Real estate/ Industrial Infrastructure/ Tourism/ Transport of project value over INR 50 crore each. (1.0 marks per project subject to maximum 5 marks)	It is requested that the Experience of PPP transaction advisory projects in sectors such as Urban Infrastructure/ Real estate/ Industrial Infrastructure/ Tourism/ Transport (Highways/Roads) of project value over INR 50 crore each may be considered.	RFP Condition shall prevail
<u>4</u>	Refer Page 8 of RFP: Clause No. 3.1 :Eligibility of Association of consultants and Sub-Consultants::	If the consultant has formed a consortium, each member of the association of consultant shall be evaluated as per the qualification/ eligibility criteria set forth in Part II data Sheet. The combined score of each member of the association of consultant shall be taken into account for evaluation purpose. However, Refer page no. 11 clause 9.4 (a): The references of sub consultants or associates will not be considered for marking.	Both are contradictory in nature. It is a general practice in all smart city proposals to consider sub consultant I associate partner credentials. Requested pattern has been adopted by all ongoing and upcoming Smart Cities Projects.	RFP Condition shall prevail

<u>5</u>	Refer Page 70-80 of RFP: Clause No. 5 (16): Team Composition & Qualification requirements: Task 1 & 3, Task 2:	<p>Task 1: Core Team for Project Management (The CVs shall be submitted by the Consultant for the following professionals)</p> <p>Task 3: Support Staff for Project Implementation and Supervision (The CVs shall be submitted by the Consultant for the following professionals)</p> <p>Task 2: Project Design and Development Team (The CVs shall be submitted by the Consultant for the following professionals).</p>	<p>Only Task 1 (Core team) CVs will evaluate for marking.</p> <p>Task 2 and Task 3 team, there are total 42 CVs. To search all these 42 CV's as per the RFP eligibility and taking consent is time consuming and further there are no marks for these CV's and will not be evaluated. So It is requested that consultant can submit CVs for Task 2 & Task 3 after the consultant become preferred bidder. Furthermore, Most of the smart cities follow the same pattern for submission of only key personnel's during bidding stage.</p> <p>For your information, we are executing Kota Smart City and Pune Smart City as PMC consultant and CV's under task 2 & 3 were submitted after the contract was signed. Please allow this change.</p>	Preferably yes, CV,s of Key Persons must be submitted at the time of Technical Submission and rest of the CVs may be submitted at the time of Contract signing.
<u>6</u>	Refer Page 84 of RFP: Clause No. 8 (a) of Client's Input and Counterpart Services and Facilities:	(a) Services, facilities and property to be made available to the Consultant by the Client: Adequate office space shall be provided to the Consultant by the Client.	For office space provided by the Client, the Electricity/Water expenses Whether to be borne by the Client or to be reimbursed. Please	Office Space including Electricity and Water Charges. Refer Fin-5 for reference

			confirm	
<u>7</u>	Refer Page 84 of RFP: Clause No. 8 (b) of Client's Input and Counterpart Services and Facilities:	(b) Professional and support counterpart personnel to be assigned by the Client to the Consultant's team: As per requirement and at the request of the Consultant.	Please elaborate counterpart personnel	Any person will be required for the specialized job by the consultant with the approval of Client.
<u>8</u>	Refer Page 18 of RFP: Clause No. 4 of Data Sheet :	Last date & time for submission of proposal/bid: online is 29/11/2017 upto 4:00PM	In order to prepare a comprehensive proposal, it is requested to kindly extend the Proposal/bid submission date approximately by 15 days	Please refer Revised copy of RFP

7. Firm-7

1	Page No 19, part ii of data Sheet, clause No 2.1	e) The Consultant (in case of single business entity) I Lead Member (in case of Consortium) should have a minimum average annual turnover of Indian Rs. 100 (Hundred) Crore during the last three (3) financial years; and each Consortium partner should have a minimum average annual turnover of Indian Rs-10 (Ten) crore during the last three (3) financial years	We request you to kindly consider The Consultant (in case of single business entity)/ Lead Member (in case of Joint Venture) should have a minimum average annual turnover of Indian Rs. 200 (Two Hundred) Crores during the last three 3 financial years; and each Consortium partner should have a minimum average annual turnover of Indian Rs 75 (Seventy- Five) Crores during the last three 3 financial years	RFP Condition shall prevail
2	Point No. 4 Clause No. 14.4 of Data Sheet Page	Last date & time and address for submission of proposal/ bid:	Kindly Extend the date at least for 21 days	Please refer Revised copy of RFP

	No. 20	Date 29/11/2017 Time 04:00P.M		
3	DATA SHEET Clause No. 21 (Page No. 23)	Method of Selection Quality (60%) cum Cost (40%) Based Selection QCBS - 60:40	For maintaining quality m specialized job like smart city with highly skilled key professionals. Requesting you to Change the clause by Method of Selection Quality (90%) cum Cost (10%) Based Selection QCBS- 90:10	Please refer Revised copy of RFP
4	Page 54 Reference 4 (iv)	The Consulting firm is required to quote lump sum expenses for Report production as required for the project. The arrangement for payments is finalize at Contract Negotiations.	Request you to confirm whether payment will be T &M basis	RFP Condition shall prevail
5	TASK3, and TASK2 professionals, page 70-80	CV of the professionals	We request for non-key professionals; CV submission should not be mandatory. This can be submitted at the time of negotiation or contract signing	Preferably yes, CV,s of Key Persons must be submitted at the time of Technical Submission and rest of the CVs may be submitted at the time of Contract signing.
6	Scope of Services, page 58 PMC shall operate full- fledged with all its Key Experts	PMC shall operate full-fledged with all its Key Experts and Non Key Experts from their Project Office in Patna	Is there any reimbursement for setting up the Project office?	RFP Condition shall prevail

8. Firm-8

1	2.1	Basic Eligibility criteria e) Each Consortium partner should have a minimum average annual turnover of Indian Rs. 10 (Ten) Crore during the last three (3) financial	Each Consortium partner should have a minimum average annual turnover of Indian Rs. 70 (Seventy) Crore during the last	RFP Condition shall prevail
---	-----	--	--	-----------------------------

		years.	three (3) financial years.	
2	14.4	Last date & time and address for submission of proposal/ bid: 29/11/2017	Last date of submission of RFP should be 3 weeks from the date of issuance on clarification of pre-bid queries	Please refer Revised copy of RFP
3	15.7	Method of Selection Quality (60%) cum Cost (40%) Based Selection QCBS - 60:40	It should be Quality (90%) cum Cost (10%) Based Selection QCBS - 90:10	Please refer Revised copy of RFP

9. Firm-9

1	Page-20	Part-II DATA SHEET e) The Consultant (in case of single business entity) / Lead Member (in case of Consortium) should have a minimum average annual turnover of Indian Rs. 100 (Hundred) Crore during the last three (3) financial years; and each Consortium partner should have a minimum average annual turnover of Indian Rs. 10 (Ten) Crore during the last three (3) financial years.	We would request you to kindly reduce the turnover criteria from INR 100 crores to INR 50 crores during the last three (3) financial years i.e. 2014-15, 2015-16 and 2016-17	RFP Condition shall prevail
<u>2</u>	Page-25	Form 2C: Experience as project management unit / project management consultant/ Support Units/ Technical Support or Coordinator Consultants / Design and /or Supervision consultant in Urban Infrastructure (water supply/sewerage/SWM, Transport, Bus terminal, Multi-modal hub) related project with value of contract (for consultancy service) of at least Rs.	We request you to kindly reduce value of contract (for consultancy service) from Rs100 lakh to Rs. 50 Lakh. Kindly also consider more than 80 percent completed projects for evaluation	RFP Condition shall prevail

		100 lakhs. (1.0 marks per project subject to maximum 10 marks)		
<u>3</u>	Page-20	Data Sheet 14.4 Date & time and address for submission of proposal/ bid: Date 29/11/2017	We request you to please extent the date of submission by 3 (Three) Weeks after the issue of clarifications.	RFP Condition shall prevail
<u>4</u>	Page-69	5.Team Composition & Qualification Requirement	We request you to kindly allow all participants to submit list of Support Team at this stage instead of detailed CVs of each proposed team member. We understand that the Support Staff CVs will not be considered for evaluation at this stage. However, the CVs of Support staff of successful consultant shall be submitted at the time of negotiation.	Preferably yes, CV,s of Key Persons must be submitted at the time of Technical Submission and rest of the CVs may be submitted at the time of Contract signing.
<u>5</u>	Other Queries		Kindly share tentative extent of surveys for preparation of realistic and competitive financial proposal.	<u>Refer Fin-5</u>
<u>6</u>	Other Queries		It would be of great help if you please indicate if there is any budgetary estimate available for the proposed consultancy assignment?	RFP Condition shall prevail

10. Firm-10

<u>1</u>	Cl. 21, Data Sheet, Pg 25	Method of Selection Quality (60%) cum Cost (40%) Based Selection QCBS - 60:40	Since, this is a project of unique and complex nature. Therefore, we request you to kindly change the Bid evaluation Criteria to 90:10 or 80:20 QCBS method.	Please refer Revised copy of RFP
<u>2</u>	Cl. 4, Data Sheet, Pg. 22	Last date & time and address for submission of proposal/ bid: 4:00 PM on 29.11.2017	We request you to kindly extend the bid due date by atleast 2 weeks to enable us to prepare a competitive and comprehensive proposal	Please refer Revised copy of RFP